



Movies • Broadcasting • Television • Interactive

UTV Software Communications Limited

Parijaat House, 1076, Dr. E. Moses Road, Worli Naka, Mumbai - 400 018. INDIA. Visit us at http://www.utvnet.com



(All amounts in Rupees thousands)

| Unaudited financial results for the quarter ended September 30, 2007 | | | | | | | | | | | |
|--|--------------------------------|-------------------------|--------------------------------|-------------------------|------------------------------|--------------------------------|--------------------------------|-------------------------|--------------------------------|------------------------------|--|
| Particulars | Consolidated | | | | | Standalone | | | | | |
| | Quarter ended Sep 30, | | Half Year ended Sep 30, | | Year ended | Quarter ended Sep 30, | | Half Year ended Sep 30, | | Year ended | |
| | 30/09/2007 Unaudited | 30/09/2006 Unaudited | 30/09/2007 Unaudited | 30/09/2006 Unaudited | 31/03/2007 Audited | 30/09/2007 Unaudited | 30/09/2006 Unaudited | 30/09/2007 Unaudited | 30/09/2006 Unaudited | 31/03/2007 Audited | |
| Net Income from Sales and Services | 712,701 | 387,649 | 1,272,607 | 909,542 | 1,749,067 | 359,263 | 303,589 | 1,221,101 | 734,021 | 1,524,500 | |
| Other income | 22,509 | 720 | 33,725 | 1,710 | 283,225 | 17,229 | 905 | 19,215 | 2,075 | 285,400 | |
| Total Revenues | 735,210 | 388,369 | 1,306,332 | 911,252 | 2,032,292 | 376,492 | 304,494 | 1,240,316 | 736,096 | 1,809,900 | |
| Direct costs | 429,644 | 264,073 | 755,087 | 666,753 | 1,299,121 | 289,452 | 248,295 | 1,028,819 | 619,890 | 1,225,595 | |
| Personnel costs | 44,432 | 37,523 | 105,147 | 76,665 | 160,593 | 31,117 | 26,861 | 53,264 | 55,089 | 141,364 | |
| Other expenses | 62,443 | 27,238 | 118,305 | 62,300 | 218,098 | 42,246 | 20,616 | 74,831 | 45,768 | 198,798 | |
| Total Expenditure | 536,519 | 328,833 | 978,539 | 805,718 | 1,677,812 | 362,815 | 295,773 | 1,156,914 | 720,747 | 1,565,757 | |
| Earnings before Int., Depreciation and Tax | 198,691 | 59,535 | 327,793 | 105,534 | 354,480 | 13,677 | 8,722 | 83,402 | 15,349 | 244,143 | |
| Interest expense | 20,613 | - | 31,125 | - | 16,099 | 46,434 | - | 69,306 | - | 16,099 | |
| Depreciation | 10,082 | 15,183 | 20,064 | 28,315 | 31,364 | 9,805 | 7,270 | 19,141 | 13,215 | 30,656 | |
| Profit / (Loss) Before Tax | 167,996 | 44,353 | 276,604 | 77,219 | 307,017 | (42,562) | 1,452 | (5,045) | 2,134 | 197,388 | |
| Provision for tax | | | | | , | | | | | | |
| - Current / (Write Back) | 1,688 | 934 | 6,488 | 1,035 | 27,436 | (4,815) | 162 | (665) | 263 | 22,251 | |
| - Mat Credit Entitlements | 4,150 | (239) | - | (239) | (21,816) | 4,150 | (239) | | (239) | (21,816) | |
| - Deferred | (13,894) | 2,823 | 2,217 | 973 | (173,068) | (13,894) | 435 | 2,217 | 704 | (173,068) | |
| - Fringe benefit tax | 436 | 467 | 1,382 | 800 | 2,950 | 436 | 600 | 1,361 | 902 | 2,950 | |
| - Prior period | - | - | · - | - | 1,132 | - | - | - | - | 1,132 | |
| Profit / (Loss) After Tax | 175,616 | 40,367 | 266,517 | 74,650 | 470,383 | (28,439) | 494 | (7,958) | 504 | 365,939 | |
| Minority interest | 46,136 | | 61,943 | - | 7,119 | - | - | - | - | - | |
| Paidup equity share capital (Face value Rs.10 each) | 228,936 | 228,936 | 228,936 | 228,936 | 228,936 | 228,936 | 228,936 | 228,936 | 228,936 | 228,936 | |
| Reserves (excluding revaluation reserves) | | | · - | - | 1,546,729 | - | - | | - | 1,413,720 | |
| Earnings per share (Rupees) - Basic | 5.66 | 1.88 | 8.94 | 3.48 | 21.63 | (1.24) | 0.02 | (0.35) | 0.02 | 17.08 | |
| - Dilu ted | 5.66 | 1.88 | 8.94 | 3.48 | 21.63 | (1.24) | 0.02 | (0.35) | 0.02 | 17.08 | |
| Total Public Shareholding | | | | | | . , | | , , | | | |
| - No of shares | | - | - | - | - | 15,872,468 | 15,322,892 | 15,872,468 | 15,322,892 | 15,772,468 | |
| - Percentage of shareholding | | - | - | - | - | 69.33% | 66.93% | 69.33% | 66.93% | 68.89% | |
| Items exceeding 10% of the total expenditure: | | | | | | | | | | | |
| - Footage cost | 821,885 | 132,659 | 2,065,387 | 325,227 | 690,251 | 143,603 | 131,277 | 590,481 | 316,276 | 517,111 | |
| - Cast and technicians fees and commission | 20,522 | 3,446 | 145,630 | 95,284 | 337,467 | 20,510 | 3,393 | 145,432 | 94,204 | 337,467 | |
| - Cost of games sold | 11,223 | | 70,561 | '- | 19,428 | | | | '- | , · · - | |
| - Telecast Fees | 57,829 | 43,891 | 195,664 | 139,793 | 237,481 | 57,829 | 43.891 | 195.664 | 139,793 | 237,481 | |

Notes to Financial Results for the guarter ended September 30, 2007

- 1. The above standalone results have been subject to limited review by the auditors.
- 2. The above results, including consolidated, are reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on October 25, 2007
- 3. The consolidated results include its subsidiaries UTV Communications (USA) Ltd., UTV Communications (UK) Ltd., UTV Motion Pictures Plc, UTV Broadcasting Ltd. and step down subsidiaries UTV Motion Pictures (Mauritius) Ltd. and Ignition Entertainment Ltd.

Place: Mumbai

Date : October 25, 2007

| Unaudited financial result | for the quarter ended September 30, 2007 | |
|----------------------------|--|--|
| Segment performance | - Revenue Results and Capital Employed | |

| Particulars | Consolidated | | | | | Standalone | | | | | |
|----------------------------------|-------------------------|-------------------------|--------------------------------|-------------------------|-----------------------|--------------------------------|-------------------------|--------------------------------|-------------------------|-----------------------|--|
| T diviousion | Quarter ended Sep 30, | | Half Year ended Sep 30, | | Year ended | Quarter ended Sep 30, | | Half Year ended Sep 30, | | Year ended | |
| | 30/09/2007 Unaudited | 30/09/2006 Unaudited | 30/09/2007 Unaudited | 30/09/2006 Unaudited | 31/03/2007 Audited | 30/09/2007 Unaudited | 30/09/2006 Unaudited | 30/09/2007 Unaudited | 30/09/2006 Unaudited | 31/03/2007 Audited | |
| Segment Revenues | | | | | | | | | | | |
| Television | 206,770 | 217,889 | 464,678 | 432,907 | 766,834 | 206,770 | 217,889 | 467,478 | 432,907 | 769,834 | |
| Films | 406,593 | 87,348 | 507,746 | 361,187 | 720,724 | 68,046 | 33,472 | 625,745 | 232,810 | 557,161 | |
| Interactive | 100,477 | 85,489 | 308,637 | 120,935 | 273,900 | 85,586 | 52,228 | 136,331 | 68,304 | 209,896 | |
| Less: Intersegment revenues | 1,139 | 3,077 | 8,454 | 5,487 | 12,391 | 1,139 | - | 8,453 | - | 12,391 | |
| Total Revenues | 712,701 | 387,649 | 1,272,607 | 909,542 | 1,749,067 | 359,263 | 303,589 | 1,221,101 | 734,021 | 1,524,500 | |
| Segment Results | | | | | | | | | | | |
| Television | 18,724 | 20,604 | 78,096 | 29,417 | 50,365 | 18,711 | 20,604 | 83,952 | 29,417 | 50,907 | |
| Films | 176,068 | 23,058 | 191,278 | 84,812 | 37,282 | (21,163) | (13,111) | (14,052) | 10,207 | (49,694) | |
| Interactive | 5,433 | 37,531 | 58,111 | 38,078 | 90,777 | 22,943 | 22,702 | 27,702 | 22,133 | 64,697 | |
| Total Segment Results Before | | | | | | | | | | | |
| Int. Dep. & Tax | 200,225 | 81,193 | 327,485 | 152,307 | 178,424 | 20,491 | 30,195 | 97,602 | 61,757 | 65,910 | |
| Less: | | | | | | | | | | | |
| - Interest (Net) | 20,613 | | 31,125 | - | 16,099 | 46,434 | - | 69,306 | - | 16,099 | |
| - Other unallocable expenditure | - | | | | | | | | | | |
| (ne t of Oth er Income) | 11,616 | 36,841 | 19,756 | 75,088 | (144,692) | 16,619 | 28,743 | 33,341 | 59,623 | (147,577) | |
| Total Profit / (Loss) Before Tax | 167,996 | 44,352 | 276,604 | 77,219 | 307,017 | (42,562) | 1,452 | (5,045) | 2,134 | 197,388 | |
| Capital Employed | | | | | | | | | | | |
| Television | 226,823 | 369.495 | 226,823 | 369,495 | 270,921 | 225,952 | 369,495 | 225.952 | 369,495 | 273,715 | |
| Films | 3,261,966 | 1,045,595 | 3,261,966 | 1,045,595 | 1,556,958 | 251,621 | 677,658 | 251,621 | 677,658 | 674,044 | |
| Interactive | 1,059,565 | 453,429 | 1,059,565 | 453,429 | 1,081,588 | 351,281 | 128,858 | 351,281 | 128,858 | 329,510 | |
| Unallocable | 519,307 | 1,007,841 | 519,307 | 1,007,841 | 540,929 | 843,364 | 1,512,872 | 843,364 | 1,512,872 | 1,994,291 | |
| Total Assets - Liabilities | 5,067,661 | 2,876,360 | 5,067,661 | 2,876,360 | 3,450,396 | 1,672,218 | 2,688,883 | 1,672,218 | 2,688,883 | 3,271,560 | |

- 4. Allied Services Segment has been changed to Interactive Segment and it now includes Gaming, Animation and Post Production & SFX. Previous year/ quarter figures of Animation (earlier included in Television Segment) has now been reclassified in above results under Interactive Segment.
- 5. Number of investors complaints for the quarter ended September 30, 2007: Beginning Nil, Received 4, Disposed off 4 and Pending Nil.
- 6. United Entertainment Solution Limited, carrying on Post Production business, amalgamated with the Company in the last quarter of FY06-07, effective from April 1, 2006. Consequently, the standalone figures for the quarter ended September 30, 2007 include the operation of such business, whereas the same were not included in the previous year quarter ended September 30, 2006 and therefore, the two quarter figures are not strictly comparable.
- 7. During the current half year the Company has sold / transferred the movie business to its subsidiary and consequently, the standalone figures for the half year / quarter ended September 30, 2007 are not strictly comparable with the corresponding previous half year / quarter figures.
- 8. The Board has approved the sale of the Post Production & SFX business of the Company to Prime Focus Limited for a consideration of Rs. 120 million.
- 9. Previous period figures have been rearranged / regrouped whenever necessary.

For and on behalf of the Board

Ronnie Screwvala Managing Director















